



## Here's how IDR is dramatically improving Bullhorn data quality and efficiency with Kyloe DataTools

IDR, an award-winning recruitment firm that focuses on IT and Healthcare Staffing, came to Kyloe looking for a solution to dedupe at scale, identify gaps in their data, and make mass updates to Bullhorn.

"We've partnered with Kyloe because the people are great and really easy to work with. The post-implementation work has been outstanding, and they're always willing to help us."



Will Hayes, Chief Operating Officer @ IDR

### Background

Over time, IDR had amassed almost 30,000 duplicate records in their Bullhorn. Managing this volume of data was daunting, and manually merging this quantity of records is near impossible. But with Kyloe DataTools, IDR is able to identify these duplicates, and determine their master record from a wide variety of criteria (such as phone, name or date of birth), and now they can merge these duplicates automatically and in mass.

**Unlock efficiency: transform data management with automated updates and credentialing** *IDR is also using Kyloe DataTools to mass update categories, candidate sources, and ownership. Within just five months they had made over 65,000 updates, without using any custom code!* 

They have also reduced risks associated with credentialling by automating the creation of credential requirements in Bullhorn.

### Automate Bullhorn commissions based on client and VMS requirements

Kyloe DataTools also provides IDR with a way to create a hassle-free formula for calculating commissions based on job specifics. This ensures that the right person receives the correct commission for their hard work with every placement they win.



## Kyloe DataTools Unlock the power to mass update your Bullhorn data

Merging dupes and making updates at scale in Bullhorn is no longer costly or time-consuming. Create a database that is ready for AI and automation, plus enhance the value of your reporting.



Book a demo

Try interactive demo

Kyloe DataTools gives you everything you need to dedupe, identify gaps, and make mass data updates, at your fingertips.

### Increase candidate redeployment and utilisation rates

Empower your consultants with a reliable and candidate rich database that allows them to focus their efforts on meeting priority business opportunities.

### Eliminate the need for time-consuming manual data updates

Improve the accuracy and relevance of your database, and dramatically increase the efficiency of your team.

### Maximise database value

Build an accurate and up-to-date foundation that generates quality AI outputs, enables successful automations, and provides you with insightful reports.

#### Deliver a market-leading experience

Strengthen your reputation and instill loyalty and trust with your candidates and clients, to become their recruiter of choice.

Try interactive demo

"Kyloe DataTools means we no longer need to rely on recruiters to manually update data"

North Highland

#### **Read more**

## Kyloe DataTools Key features

### DupliKit

## Detect and merge duplicate Bullhorn records with confidence

Kyloe DataTools offers the flexibility you need to perform merges in Bullhorn, without compromising your data.

### Merge duplicates, your way:

- Choose to automatically or manually merge.
- Use pre-defined rules to identify duplicate records or specify your own weightings.
- Run custom queries to narrow down on values.
- Exclude standard words from company names such as ltd, ltd., and limited,.
- Stay in control you define the master before merging dupes into a single record.
- Choose to merge duplicates individually or as a mass update up to 1,000 records in one go.
- Automatically scan for duplicates overnight and have a list of master records and potential duplicates ready to approve for merging in the morning.
- Have peace of mind undo merges within 30 days.

### DataCleaner

# Easily identify patchy and outdated records

Find useless records so that you can start to complete them or eliminate them from your searches.

#### The first step in data cleansing:

- Identify records with missing information, such as phone numbers, and create tearsheets including up to 10k records so that you can actively start to complete them...
- ...or choose to exclude them from searches so that you get only the most valuable results
- Run searches that can't be done in current Bullhorn functionality.
- Name and save your searches, and set them to run once or repeatedly, now or later.
- Setup email notifications so that you know when a search is complete.
- Create custom queries to run searches specific to your firm.
- Option to export results as a csv.

### DataRules

# Automated and ad-hoc bulk data updates to dramatically improve data quality

This quick and easy solution gives you the ability to make changes previously only achievable through timeconsuming manual updates, or costly custom updates. Roll-out bulk updates to Bullhorn, quickly and easily to find top talent, maximise job pipeline, improve client care, streamline your workflows and get accurate insights.

- Append or prepend, copy, format, move, nullify, replace substitute, swap and apply maths functions to fields from 25+ entities in Bullhorn.
- Create and save rules with single or multiple actions
- Review results before applying changes
- View the history of updates in date and time order with the ability to revert rules individually or go back to a certain date within a 30-day timeframe.
- Mass update records with no manual work. E.g.:
  - Find and replace field values: Bulk update mailing preference of people you haven't connected within 12 months to 'Opted out'
  - Copy values into other fields: Copy data into fields that third parties / other Bullhorn Marketplace partners can access
  - Move values to other fields: Repurpose a field by moving the existing values

Book a demo